

# Monthly Revenue Update

March 2021



General Fund revenue collections for March were \$4.84 billion, \$284.2 million (6.2 percent) above the monthly projections associated with the Independent Fiscal Office's (IFO) revised Official Estimate published in January 2021. The monthly overage was largely the result of higher than expected personal income tax (PIT), corporate net income tax (CNIT) and inheritance tax collections. Fiscal-year-to-date (FYTD) General Fund collections of \$28.71 billion are \$551.7 million (2.0 percent) above estimate.

Monthly PIT collections of \$1.37 billion in March exceeded estimate by \$72.5 million (5.6 percent) mainly due to overages in withholding and quarterly payments. Withholding revenues were over estimate by \$37.8 million (3.4 percent), while quarterly payments exceeded estimate by \$28.0 million (56.0 percent). FYTD PIT collections total \$11.21 billion and are \$157.4 million (1.4 percent) above projections. It is expected that the FYTD overage in quarterly payments (+\$145.7 million) will be partially offset by lower annual payments to the extent small business owners made quarterly payments related to forgiven Paycheck Protection Program (PPP) loans, which are now non-taxable. The due date for PIT annual payments has been delayed until May 17.

March CNIT revenues totaled \$460.0 million and were \$60.0 million (15.0 percent) above the monthly projection primarily due to higher than anticipated final payments (+\$49.7 million, 49.7 percent). Despite the monthly strength, tax year 2020 final payments are expected to be suppressed due to the revised tax treatment of forgiven PPP loans. FYTD CNIT collections are \$2.82 billion, or \$62.0 million (2.3 percent) over estimate.

Sales and use tax (SUT) collections for March exceeded estimate by \$14.3 million (1.6 percent), with a shortfall in non-motor vehicle (-\$15.1 million, -2.0 percent) more than offset by an overage in motor vehicle collections (+\$29.4 million, 22.8 percent). FYTD SUT collections of \$9.28 billion exceed estimate by \$83.1 million (0.9 percent).

Other revenue sources that surpassed estimates for March include inheritance (+\$52.5 million), bank shares (+\$17.8 million), cigarette (+\$14.8 million), realty transfer (+\$12.9 million) and minor and repealed (+\$10.7 million) taxes. Gross receipts tax collections came in as expected (+\$5.6 million, 0.6 percent).

Non-tax revenues totaled \$118.8 million, or \$27.5 million (30.1 percent) above projections for March due almost entirely to licenses and fees collections, which were \$23.2 million (103.4 percent) more than expected. FYTD non-tax revenues are \$825.3 million and surpass the estimate by 4.7 percent (+\$37.3 million).

## FY 2020-21 Revenue Performance Through March

	March Collections			Fiscal Year Collections		
	<u>Actual</u>	<u>Estimate</u>	<u>\$ Diff</u>	<u>Actual</u>	<u>Estimate</u>	<u>\$ Diff</u>
<b>General Fund</b>	<b>\$4,842.7</b>	<b>\$4,558.5</b>	<b>\$284.2</b>	<b>\$28,714.0</b>	<b>\$28,162.3</b>	<b>\$551.7</b>
Corporate Net Income	460.0	400.0	60.0	2,816.2	2,754.2	62.0
SUT - Non-Motor	757.4	772.5	-15.1	7,960.4	7,927.1	33.3
SUT - Motor Vehicle	158.6	129.2	29.4	1,322.5	1,272.7	49.8
PIT - Withholding	1,154.4	1,116.6	37.8	8,112.9	8,107.6	5.3
PIT - Non-Withholding	214.3	179.6	34.7	3,095.6	2,943.5	152.1
Cigarette	87.5	72.7	14.8	792.6	776.6	16.0
Inheritance	155.7	103.2	52.5	963.2	873.8	89.4
Other Taxes	1,735.9	1,693.4	42.5	2,825.3	2,718.8	106.5
Non-Tax	118.8	91.3	27.5	825.3	788.0	37.3

Dollar amounts in millions. Estimate refers to the IFO's revised Official Estimate published in January 2021 and the associated monthly distributions published in February 2021.

## GENERAL FUND REVENUES SUMMARY

Revenue Source	Mar 2021	Mar 2020	FYTD 2020-21	FYTD 2019-20	Monthly Growth	FYTD Growth
Total General Fund	\$4,842.7	\$4,434.8	\$28,714.0	\$25,314.5	9.2%	13.4%
Total Tax Revenue	4,723.9	4,317.7	27,888.7	24,912.8	9.4	11.9
Total Corporation Taxes	2,160.9	2,196.7	4,638.0	4,118.3	-1.6	12.6
Accelerated Deposits	(2.5)	3.3	2.3	6.1	n.a.	n.a.
Corporate Net Income	460.0	434.9	2,816.2	2,182.8	5.8	29.0
Gross Receipts	967.7	1,025.7	988.3	1,103.5	-5.7	-10.4
Utility Property	0.6	0.5	3.1	2.5	9.0	24.1
Insurance Premium	365.8	373.9	428.2	442.5	-2.2	-3.2
Financial Institution	369.2	358.4	399.9	381.0	3.0	5.0
<b>Total Consumption Taxes</b>	<b>1,048.5</b>	<b>944.0</b>	<b>10,501.1</b>	<b>9,682.6</b>	<b>11.1</b>	<b>8.5</b>
Sales and Use - Total	916.0	839.2	9,282.9	8,507.8	9.1	9.1
Non-Motor	757.4	718.2	7,960.4	7,367.1	5.5	8.1
Motor Vehicle	158.6	121.0	1,322.5	1,140.7	31.1	15.9
Cigarette	87.5	64.2	792.6	762.9	36.4	3.9
Other Tobacco Products	10.3	9.0	99.2	96.3	14.2	3.1
Malt Beverage	1.2	1.0	16.4	16.4	18.9	-0.2
Liquor	33.5	30.6	310.0	299.3	9.4	3.6
<b>Total Other Taxes</b>	<b>1,514.5</b>	<b>1,177.0</b>	<b>12,749.6</b>	<b>11,111.9</b>	<b>28.7</b>	<b>14.7</b>
Personal Income - Total	1,368.7	1,068.4	11,208.5	9,760.0	28.1	14.8
Withholding	1,154.4	980.6	8,112.9	8,127.8	17.7	-0.2
Quarterly	78.0	14.9	1,738.6	1,227.0	424.9	41.7
Annual	136.3	72.9	1,357.0	405.2	86.9	234.9
Realty Transfer	52.5	38.6	465.6	405.1	36.2	14.9
Inheritance	155.7	116.1	963.2	867.4	34.1	11.0
Gaming	21.6	12.9	167.0	131.6	67.6	26.9
Minor and Repealed	(84.1)	(59.0)	(54.6)	(52.2)	-42.6	-4.8
<b>Total Non-Tax Revenue</b>	<b>118.8</b>	<b>117.1</b>	<b>825.3</b>	<b>401.7</b>	<b>1.4</b>	<b>105.5</b>
State Store Fund Transfers	42.6	85.1	142.6	185.1	-49.9	-23.0
Lic., Fees & Misc.	70.0	31.0	629.6	158.7	125.7	296.7
Licenses and Fees	45.6	5.8	153.5	92.5	688.1	66.0
Miscellaneous	24.5	25.3	476.1	66.2	-3.1	618.8
Treasury	0.4	0.6	7.5	23.4	-32.9	-67.9
Escheats	23.9	24.0	0.0	19.7	-0.2	-99.9
Other Miscellaneous	0.2	0.7	468.6	23.2	-76.3	n.a.
Fines, Penalties & Interest	6.2	1.0	53.1	57.9	526.4	-8.2

Note: Dollar amounts in millions. Growth rates computed from same time period in previous year and use unrounded amounts.