

THE ASSEMBLY
STATE OF NEW YORK
ALBANY



The Honorable Andrew M. Cuomo
Governor of New York State
NYS Capital Building
Albany, New York 12224

May 26, 2020

Dear Governor Cuomo,

I am writing this letter as I am in agreement with the New York State Association of Realtors®, Inc. (NYSAR) and our local boards of Realtors® in their efforts to open limited in-person licensed real estate services.

Earlier this month NYSAR sent you a detailed letter outlining the steps they would take to begin real estate showings in-person with safety as their number one priority. To date, they are still working in a limited capacity as their interpretation of your guidelines for the industry is allowing only the Seller and Buyer to meet in-person for showings.

My understanding is that these real estate professionals have a contractual obligation to their clients that are now hampered if they are not allowed to participate in these showings. Some of their clients are elderly and unable to meet with prospective buyers; others are out of town or have already moved into another state. While every precaution should be taken to ensure the safety of these showings, I do not see an issue with the real estate professional participating in real estate showings with one other person.

Real estate transactions are an integral part of New York State's economy and that of our constituents. Many people are in limbo because they cannot move on with their lives into a new home or with the sale of their old one. Surely at this stage we should be able to trust that these real estate professionals, licensed by New York State, will follow stringent safety guidelines if allowed to resume showings.

The sale and purchase of a home is a significant undertaking for our constituents and we cannot expect them to be able to accomplish this with virtual-only standard or merely an in-person meeting between Seller and Buyer. Additionally, our supermarkets and hardware stores, just to name a few, have many more people in them at any given time than in a single home showing.

Many states across the nation have already allowed in-person showings and I firmly believe that our real estate professionals are up to the task of conducting their business safely and efficiently. In addition to allowing these professionals to get back to work, the state will also benefit from the revenue generated by these sales and legal professionals will be able to assist their clients and resume work.

Thank you for your consideration as we all work toward getting our economy back up and running.

Sincerely,

Handwritten signature of Nicole Malliotakis in black ink.

Nicole Malliotakis, 64th AD

Handwritten signature of Michael Cusick in black ink.

Michael Cusick, 63rd AD



Michael Reilly, 62nd AD



Charles Fall, 61st AD



Karl Brabenec, 98th AD



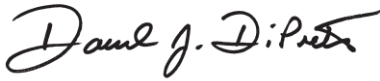
Marjorie Byrnes, 133rd AD



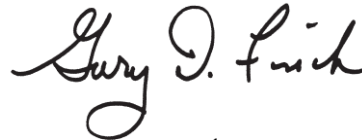
Clifford Crouch, 122nd AD



Joseph DeStefano, 3rd AD



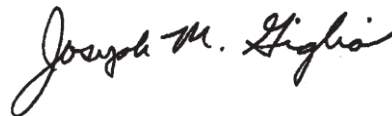
David DiPietro, 147th AD



Gary Finch, 126th AD



Christopher Friend, 124th AD



Joseph Giglio, 148th AD



Mark Johns, 135th AD



Brian Kolb, 131st AD



Peter Lawrence, 134th AD



Michael LiPetri, 9th AD




David McDonough, 14th AD



Brian Miller, 101st AD



Melissa Miller, 20th AD



Michael Montesano, 15th AD



Angelo Morinello, 145th AD



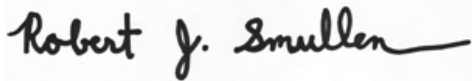
Michael Norris, 144th AD



Edward Ra, 19th AD



Colin Schmitt, 99th AD



Robert Smullen, 118th AD



Steve Stern, 10th AD



Chris Tague, 102nd AD



Fred Thiele, 1st AD